

Jake Gehri

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EXPERIENCE

Rothschild & Co, New York, NY

July 2022 – Present

Analyst, Investment Banking Division, Financial Sponsors Group

- Completed a three-week training covering accounting, valuation, and leveraged buyout analyses in London alongside other graduate analysts from over 20 countries
- Supported FSG business development by assisting in portfolio company targeting analyses and helping to build buyers lists for sell-side M&A processes

Truist Securities, New York, NY

June 2021 – August 2021

Summer Analyst, Investment Banking Division, Financial Sponsors Group

- Received return offer
- Assisted in the coverage of over 400 financial sponsors and worked closely with five different Senior Sponsor bankers to help generate idea flow and proactively manage the Sponsor coverage sell-side M&A pipeline
- Performed in depth credit analyses to help write internal memos presented to the Senior Credit Committee to evaluate new and existing leveraged finance opportunities

Pharos Global Health Advisors, Boston, MA

August 2021 – January 2022

Financial Consultant

- Completed quantitative and qualitative analyses across the healthcare sector

Selected Clients:

- Advised multinational eyewear conglomerate EssilorLuxottica on \$1MM investment in philanthropic subsidiary Eye Mitra
 - Constructed a complex multi-scenario financial model evaluating the returns of pivoting operational structures
 - Presented findings to senior executives, reduced cost of customer acquisition by 76% and generated a 25.14% IRR by Year 6 of operations
- Advised The Global Fund on the proposal of its Seventh Replenishment to raise \$18BN to fight HIV, TB, and malaria
 - Organized and interpreted an expansive databank of expenditures from the funds Sixth Replenishment (\$14BN) and COVID-19 Response Mechanism (\$4.1BN) spanning across 108 countries
 - Forecasted the fund's Seventh Replenishment based on historical expenditures to continue the fight against HIV, TB and malaria as well as strengthen future pandemic preparedness

The Hitting Rope LLC, Seattle, WA

August 2019 – Present

Founder and Owner

- Invented and independently developed a baseball training device to improve hitting skills
- Collaborated with manufacturers in Shandong, China to produce 2000 units of a durable, high-quality product
- Generated over \$44,000 in sales as of August 2022 on both Amazon marketplace and company website
- Recognized earnings of \$4,851 from 738 units in 2020, \$8,519 from 421 units in 2021, and an expected \$13,921 from 609 units in 2022

EDUCATION

Yale University | Jackson School of Global Affairs | New Haven, CT

Class of 2022

- Majors:** Economics & Global Affairs
- Cumulative GPA:** 3.50 / 4.00
- Awards:** Tacoma Athletic Commission Student-Athlete of the Year, W. Vernie Reed Scholarship Recipient, Nicholas Grass Endowed Scholarship, Paul Sortal Award

EXTRACURRICULAR

Yale University Varsity Men's Baseball, New Haven, CT

August 2018 – May 2022

Catcher

- Elected by teammates to the leadership council, representing the players in meetings with coaches and administration
- Holds three Ivy League records: most single game homeruns (4), single game RBI's (11) and single season homeruns (8)

SKILLS + INTERESTS

Certifications: SIE, Series 79

Skills: MS Office, Python, Scikit-learn, PyTorch, TensorFlow, Keras, R

Interests: Fishing, hunting, jiu-jitsu, chess, scuba diving